



CALIFORNIA
ASSOCIATION
OF REALTORS®

Thursday, April 23, 2009

COMMERCIAL CONNECTION

South San Francisco Conference Center

255 South Airport Boulevard, South San Francisco, California 94080

9 a.m. – 12 p.m.

\$59 for C.A.R. Members • \$149 for Non-members

**“Rookie School”
presented by Greg Schenk**

This is a course geared toward agents with two years or less of experience within the industry. Give your career the proper foundation to excel within the commercial real estate industry by learning the process “From A to Z.” Learn how to put together a “brag book,” and become familiar with every Form and Agreement needed in which to successfully represent and retain clients with their leases and/or capital investments. This class is guaranteed to start you off on a path to success by helping you set goals and find direction by following our proven timeline and formula for success.

To register, go to www.carcommercial.org.