

## How to Spot Commercial Real Estate Opportunities and Turn Them into Money

This seminar will give a broad overview of the commercial real estate field, focus on a number of specialized areas within commercial real estate and raise awareness of commercial real estate opportunities. This information will allow the attendees to: Deliver a higher level of service to their clients while generating additional streams of income.

### Topics Covered:

- Tenant Representation
- Retail
- Land Development
- Multiple Units
- TIC
- NNN Investment
- 1031 Exchange

April 28, 2009

12:00pm - 2:00pm

**FREE**

Location: SCCAOR University

Panelists: Julie Ho, Marty Lefton, Ron Ricard, Greg Wang, Robert Badagliacco, Mark Piazza, Mahnaz Khazen, Zenny Seid, Chris Twardus

To enroll: Go to the education page of the SCCAOR website at [www.sccaor.com](http://www.sccaor.com) for a complete calendar of upcoming classes and enroll today or for more information contact Brenda Montgomery at [Brenda@sccaor.com](mailto:Brenda@sccaor.com)

The Santa Clara County Association of REALTORS® exists to meet the business, professional and political needs of its members and to promote and protect home ownership and private property rights.

Website: [www.sccaor.com](http://www.sccaor.com) Email: [newsletter@sccaor.com](mailto:newsletter@sccaor.com)